



UNITEDSTATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	NING	AND ENDING_	12/31/14
	MM/DD/YY		MM/DD/YY
A	. REGISTRANT IDEN	TIFICATION	
NAME OF BROKER-DEALER: HA	RBOR LIGHT SECURITIES	LLC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.	
5504 KEELER OAK STREET			
	(No. and Stree	:t)	
LITHIA	FLOR	IDA	33547
(City)	(State)	(Zip Code)
NAME AND TELEPHONE NUMBER JAMES LOCKHART	OF PERSON TO CONTAC	Γ IN REGARD TO THIS F	REPORT (813) 345-2800 (Area Code – Telephone Number
В	ACCOUNTANT IDEN	TIFICATION	(Area Code - Telephone Number
INDEPENDENT PUBLIC ACCOUNT ED RICHARDSON, CPA	ANT whose opinion is conta	ined in this Report*	
	(Name - if individual, state	e last, first, middle name)	
15565 NORTHLAND DRIVE, STE	508 W, SOUTHFIELD,	MI	48075
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☐ Certified Public Accoun	tant		
☐ Public Accountant			
☐ Accountant not resident	in United States or any of its	possessions.	
	FOR OFFICIAL U	SE ONLY	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Kw/16

SEC 1410 (06-02)

OATH OR AFFIRMATION

I,	JAMES LOCKHART				, swear (or affirm) that, to the	best of
	nowledge and belief the accompanying fina ARBOR LIGHT SECURITIES LLC	ncial stater	nent an	d supporting sche		f
of	DECEMBER 31	, 20	14		orrect. I further swear (or affi	
neithe	er the company nor any partner, proprietor.					
	fied solely as that of a customer, except as			_		
	· · · · · · · · · · · · · · · · · · ·					
					_	
	MILLIANA D. LOOVUADT					
	WILLIAM P. LOCKHART NOTARY PUBLIC			Si	gnature	
3	ESTATE OF FLORIDA					
3	Comm# FF099255				CEO	
•	Expires 3/6/2018				Title	
	Notary Public					
This r	eport ** contains (check all applicable box	es):				
⊠ (a	n) Facing Page.	/-				
) Statement of Financial Condition.					
	e) Statement of Income (Loss).					
X (d	Statement of Changes in Financial Cond	ition.				
	e) Statement of Changes in Stockholders' E				rs' Capital.	
	 Statement of Changes in Liabilities Subo Computation of Net Capital. 	rdinated to	Claim	s of Creditors.		
	Computation of Net Capital.Computation for Determination of Reser	ua Daniina	to T			
(i)	Information Relating to the Possession of	r Control B	ments i	rursuant to Kule I	503-3.	
	A Reconciliation, including appropriate e	vnlanation	of the C	Tomputation of Ne	ot Conital Unday Bula 15-2 1 -	and ato.
 0,	Computation for Determination of the R	eserve Regi	uiremer	omputation of Ne	A of Rule 1503-3	na tne
□ (k) A Reconciliation between the audited an	d unaudited	d Stater	nents of Financial	Condition with respect to me	thads of
	consolidation.				with respect to the	anous of
) An Oath or Affirmation.					
	n) A copy of the SIPC Supplemental Repor					
니 (n) A report describing any material inadequa	cies found t	to exist	or found to have ex	xisted since the date of the prev	ious audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

HARBOR LIGHT SECURITIES, LLC FINANCIAL STATEMENTS AND SUPPLEMENTAL SCHEDULES REQUIRED BY THE SECURITIES AND EXCHANGE COMMISSION

For the Year Ended
December 31, 2014
With Independent Auditor's Report
and
Supplemental Report on Internal Control

Edward Richardson Jr., CPA 15565 Northland Dr W Ste 508 Southfield, MI 48075 248-559-4514

Independent Auditor's Report

Board of Directors Harbor Light Securities, LLC 501 W. Butler Road Greenville, SC 29607

Report on the Financial Statements

I have audited the accompanying statement of financial condition of Harbor Light Securities, LLC as of December 31, 2014 and the related statements of income, changes in stockholder's equity, changes in liabilities to claims of general creditors, and cash flows for the year ended. These financial statements are the responsibility of Harbor Light Securities, LLC management. My responsibility is to express an opinion on these financial statements based on my audit.

Auditor's Responsibility

I conducted this audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provide a reasonable basis for my opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Harbor Light Securities, LLC as of December 31, 2014, and results of its operations and its cash flows to the year then ended in conformity with accounting principles generally accepted in the United States.

Other Matters

The Net Capital Computation has been subjected to audit procedures performed with audit of Harbor Light Securities, LLC financial statements. The Net Capital Computation is the responsibility of Harbor Light Securities, LLC's management. My audit procedures included determining whether the Net Capital Computation reconciles to the financial statements or the underlying accounting and other records as applicable, and performing procedures to test the completeness and accuracy of the information presented in the Net Capital Computation. In forming my opinion on the Net Capital Computation, I evaluated whether the Net Capital Computation, including its form and content is presented in conformity 17 C.F.R. § 240 17a-5. In my opinion, the Net Capital Computation is fairly stated, in all

stated, in all material respects, in relation to the financial statements as a whole.

Edward Suchardson Jr., CPA

Southfield, MI. 48075

February 16, 2015

HARBORL LIGHT SECURITIES, LLC STATEMENT OF FINANCIAL CONDITION December 31, 2014

ASSETS

Cash and cash equivalents Accounts receivable Property and equipment, at cost, less accumulated depreciation of \$3,101 Prepaid expenses	\$ 71,180 80,592 25,999 55,114
Total assets	\$ 232,885
LIABILITIES AND MEMBERS' EQUITY	
Liabilities	
Accounts payable Accrued payroll and taxes	\$ 58,513 2,999
Total liabilities	61,512
Members' equity	171,373
Total liabilities and members' equity	\$ 232,885

HARBOR LIGHT SECURITIES STATEMENT OF OPERATIONS For the Year Ended December 31, 2014

REVENUES	
Commissions earned	\$ 3,946,808
Mutual funds	8,672
Insurance income	26,075
Other income	 93,362
Total revenue	4.074.017
Total revenue	 4,074,917
EXPENSES	
Compensation and benefits	3,245,795
Regulatory fees	38,408
Occupancy	14,406
Communications and data process	9,840
Other operating expenses	430,845
Total expenses	3,739,295
NET INCOME	\$ 335,623

HARBOR LIGHT SECURITIES, LLC STATEMENT OF CASH FLOWS For the Year Ended December 31, 2014

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net income	\$ 335,623
Adjustments to reconcile net loss to net cash used by operating activities:	
Depreciation and amortization	2,188
Fixed assets	(23,280)
Increase in accounts receivable	(57,746)
Increase in prepaid expenses and deposits	(22,335)
Increase in accounts payable and accrued liabilities	37,471
Increase in accrued payroll	2,999
Net cash provided by operating activities	(60,702)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Member Distributions	(215,000)
Net cash used by financing activities	 (215,000)
NET INCREASE IN CASH	59,920
CASH AND CASH EQUIVALENTS:	
Beginning of period	 11,260
End of period	\$ 71,181

HARBOR LIGHT SECURITIES, LLC STATEMENT OF MEMBERS' EQUITY For the Year Ended December 31, 2014

Delever	<u>Total</u>
Balance, December 31, 2013	\$ 50,751
Distribution of Profits	(215,000)
Net Income	 335,623
Total	\$ 171,373

HARBOR LIGHT SECURITIES, LLC NOTES TO FINANCIAL STATEMENTS December 31, 2014

NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business: Harbor Light Securities, LLC was organized as a South Carolina Limited Liability Company on February 23, 1995. The Company became an independent registered broker-dealer and a member of the Financial Industry Regulatory Authority. In June 2010, the Company changed its name from Secure Trend Financial, LLC to Harbor Light Securities, LLC. The Company operates under SEC Rule 15c3-3 (k)(2)(i), which provides an exemption for "Special Account for the benefit of Customer."

Basis of Accounting: The financial statements of the Company have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Cash and Cash Equivalents: The Company considers as cash all short-term investments with an original maturity of three months or less to be cash equivalents.

Accounts Receivable - Recognition of Bad Debt: The Company considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

Revenue Recognition: Commission revenues are recorded by the Company when the services are rendered.

Estimates: The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expense during the reporting period. Actual results may differ from these estimates.

HARBOR LIGHT SECURITIES, LLC NOTES TO FINANCIAL STATEMENTS December 31, 2013

NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value of Financial Instruments: Financial instruments that are subject to fair value disclosure requirements are carried in the financial statements at amount that approximate fair value and include cash and cash equivalents. Fair values are based on quoted market prices and assumptions concerning the amount and timing of estimated future cash flows and assumed discount rates reflecting varying degrees of perceived risk.

Comprehensive Income: Statement of Financial Accounting Standards (SFAS) No. 130, Reporting Comprehensive Income, establishes requirements for disclosure of Comprehensive Income that includes certain items previously not included in the statement of income, including unrealized gains and losses on available for sales securities and foreign currency translation adjustment among others. During the year ended December 31, 2014, the Company did not have any components of Comprehensive Income to report.

Concentrations: The Company concentration is services, which is the sale of securities.

NOTE 2 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2014, the Company had net capital of \$61,135, which was \$56,135 more than its required net capital of \$5,000 and the ration of aggregate indebtedness to net capital was 1.0 to 1.0.

NOTE 3 - POSSESION OR CONTROL REQUIREMENTS

The Company does not have any possession or control of customer's funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of SEC Rule 15c3-3(k)(2)(i) for "Special Account for the benefit of Customers."

NOTE 4 - ACCOUNTS RECEIVABLE

The amount, \$80,592 was due from various customers.

NOTE 5 - CURRENT LIABILITIES

The amount, \$58,513, is comprised of acccounts payable, \$58,513.

HARBOR LIGHT SECURITIES, LLC NOTES TO FINANCIAL STATEMENTS December 31, 2014

NOTE 6 - ADVERTISING

The amount of advertising recorded in 2014 was \$2,629; the amount was expensed as incurred.

NOTE 7 - Rent

The amount of rent for December 31, 2014 was \$14,406.

NOTE 8 - SUBSEQUENT EVENTS

The Company has evaluated events subsequent to the balance sheet date for items requiring recording or disclosure in the financial statements. The evaluation was performed through February 11, 2015, which is the date the financial statements were available to be issued. Based upon this review, the Company has determined that there were no events which took place that would have a material impact on its financial statements.

HARBOR LIGHT SECURITIES

Supplementary Information Pursuant to rule 17(a)-5 of the Securities Exchange Act of 1934

December 31, 2014

The accompanying schedule is prepared in accordance with the requirements and general format of FOCUS Form X-17 A-5.

Supplementary

Pursuant to rule 17a-5 of the

Securities and Exchange Act of 1934

As of and for the Year Ended December 31, 2014

Harbor Light Securities, LLC Supplemental Schedules Required by Rule 17a-5 As of and for the year ended December 31, 2014

Computation of Net Capital

Total Stockholder's equity:		\$	171,373.00
Nonallowable assets:			
Prepaid Expenses	25,999.00		
Fixed Assets	55,114.00		
Accounts receivable — other	<u> 29,126.00</u>		(110,239.00)
Other Charges			
Haircuts	0.00		
Undue Concentration	0.00		(0.00)
Net allowable capital		\$	61,134.00
Computation of Basic Net Capital Requirement	<u>nt</u>		
Minimum net capital required as a percentage of	aggregate indebtedness	<u>s</u>	4,101.00
Minimum dollar net capital requirement of report	ing broker or dealer	<u>s_</u>	5,000.00
Net capital requirement		<u>s_</u>	5,000.00
Excess net capital		\$	56,134.00
Computation of Aggregate Indebtedness			
Total Aggregate Indebtedness		\$	61,512.00
Percentage of aggregate indebtedness to net capit	al	**************************************	100.62%
Reconciliation of the Computation of Net Capi	tal Under Rule 15c3-1		
Computation of Net Capital reported on FOCUS	IIA as of December 31, 2014	\$	61,134.00
Adjustments:			
Change in Equity (Adjustments)			0.00
Change in Non-Allowable Assets			0.00
Change in Haircuts Change in Undue Concentration			(0.00)
NCC per Audit		•	0.00 61,134.00
Reconciled Difference		\$.	
		Ψ,	75.55

Harbor Light Securities, LLC Supplemental Schedules Required by Rule 17a-5 As of and for the year ended December 31, 2014

Exemptive Provisions Rule 15c3-3

The Company is exempt from Rule 15c3-3 pursuant to (k)(2)(i).

Statement of Changes in Liabilities Subordinated to the Claims of General Creditors

Balance of such claims at January 1, 2014	\$	-
Additions		
Reductions		•
Balance of such claims at December 31, 2014	\$_	-

HARBOR LIGHT SECURITIES, LLC

SCHEDULE II

COMPUTATION FOR DETERMINATION OF THE RESERVE REQUIREMENTS
UNDER THE SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3
AND INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS
UNDER THE SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3
December 31, 2014

The Company is not required to file the above schedules as it is exempt from Securities and Exchange Commission Rule 15c3-3 under paragraph (k)(2)(i) of the rule and does not hold customers' monies or securities.

REPORT ON BROKER DEALER EXEMPTION

For the year ended December 31, 2014

Edward Richardson, Jr., CPA 15565 Northland Suite 508 West Southfield, MI. 48075

February 15, 2015

Board of Directors Harbor Light Securities, LLC 501 West Butler Road Suite H Greenville, SC 29607

I have reviewed management's statements, included in the accompanying Representation Letter of Exemptions, in which (1) Harbor Light Securities, LLC,. identified the following provisions of 17 C.F.R. § 15c3-3(k) under which Harbor Light Securities, LLC., claimed an exemption from 17 C.F.R. § 15c3-3(k)(1), and (2) Harbor Light Securities, LLC., stated that Harbor Light Securities, LLC. met the identified exemption provisions throughout the most recent fiscal year without exception Harbor Light Securities, LLC.'s management is responsible for compliance with the exemption provisions and its statements.

My review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Harbor Light Securities, LLC's compliance with the exemption provisions. A review is substantially less in scope that an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, I do not express such an opinion.

Based on my review, I'm not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(1) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Edward Ruhardson & CPA

Edward Richardson, Jr., CPA



Edward Richardson, Jr. CPA 15565 Northland Drive Suite 508 West Southfield, MI 48075

RE: Exemption Statement Rule 15c3-3 (k) (2) (ii) for FYE December 31, 2014

Dear Edward,

Please be advised that Harbor Light Securities, LLC has complied with Exemption Rule 15c3-3 (k) (2) (i), for the period of January 1, 2014 through December 31, 2014. Harbor Light Securities, LLC did not hold customer securities or funds at any time during this period and does business on a limited basis (publicly registered non-trades REITS, and oil & gas partnerships). Harbor Light Securities, LLC's past business has been of similar nature and has complied to this exemption since its inception

James Lockhart, the president of Harbor Light Securities, LLC has made available to Edward Richardson all records and information including all communications from regulatory agencies received through the date of this review December 31, 2014.

James Lockhart has been responsible for compliance with the exemption provision throughout the fiscal year. Also, there were not any know events or other factors that might have affected Harbor Light Securities, LLC's compliance with the exemption.

If you would like additional information or have any questions, feel free to call me directly at 813-345-2800.

Very truly yours,

Harbor Light Securities, LLC

James Lockhart CCO



BROKER DEALERS ANNUAL EXEMPTION REPORT

Harbor Light Securities, LLC claims an exemption from the provisions of Rule 15c3-3 under the Securities and Exchange Act of 1934, pursuant to paragraph (k)(2)(i) of the Rule.

Harbor Light Securities, LLC met the aforementioned exemption provisions throughout the most recent year ended December 31, 2014 without exception.

James Lockhart

February 25, 2015

REPORT ON SIPC ASSESSMENT RECONCILIATION

For the year ended December 31, 2014

Edward Richardson Jr., CPA 15565 Northland Drive Suite 508 West Southfield, MI 48075

Board of Directors Harbor Light Securities, LLC 501 W. Butler Road Greenville, SC 29607

In accordance with Rule 17a-5©(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [Transitional Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the period January 1, 2014 to December 31, 2014, which were agreed to by Harbor Light Securities, LLC and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and the SIPC, solely to assist you and other specified parties in evaluating Harbor Light Securities, LLC's compliance with the applicable instructions of the Transitional Assessment Reconciliation (Form SIPC-7). Harbor Light Securities, LLC's management is responsible for Harbor Light Securities, LLC's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures were performed and our findings are as follows:

- Compared the listed assessment payments represented on Form SIPC-7 with the respective cash disbursements record entries.
- Compared audited Total Revenue for the period of January 1, 2013 through the December 31, 2014 (fiscal year-end) with the amounts reported on Form SIPC-7 for the same period noting no reportable reconciliation differences.
- 3. Compared any adjustments reported Form SIPC-7 with supporting schedules and work papers, to the extent such exists, noting no differences.
- Proved the arithmetical accuracy of the calculations reflected on Form SIPC-7 noting no differences.
- 5. If applicable, compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed. According to our findings, Harbor Light Securities, LLC had no reportable differences.

I was not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, I do not express such an opinion. Had I performed additional procedures, other matters might have come to my attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Edward herbardson Je CPA
February 16, 2015

(33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation

(33-REV 7/10)

, 20 14 For the fiscal year ended December 31 (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

TO DE FILED BY ALL SIPC ME	IMBERS WITH FISCAL TEAR EN	DINGS
1. Name of Member, address, Designated Examining Authority purposes of the audit requirement of SEC Rule 17a-5:	y, 1934 Act registration no. and mont	h in which fiscal year ends for
066315 FINRA DEC HARBOR LIGHT SECURITIES LLC 5504 KEELER OAK STREET	Note: If any of the informatio requires correction, please e form@sipc.org and so indicat	-mail any corrections to
LITHIA, FL 33547	Name and telephone number respecting this form.	of person to contact
	UAMES LOCKHART	(813) 345-2800
2. A. General Assessment (item 2e from page 2)		§ 10,063.66
B. Less payment made with SIPC-6 filed (exclude interest) 08/12/2014		(3,985.27
Date Paid		. 0
C. Less prior overpayment applied		(0)
D. Assessment balance due or (overpayment)		6,078.39
E. Interest computed on late payment (see instruction E)	fordays at 20% per annum	0
F. Total assessment balance and interest due (or overpay	yment carried forward)	§ 6,078.39
G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$	
H. Overpayment carried forward	\$(<u>O</u>)
Subsidiaries (S) and predecessors (P) included in this form	n (give name and 1934 Act registratio	n number):
The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct	HARBOR LIGHT S	
and complete.	(Name of Corporation Page 6	rship or other organization)
Dated the <u>25</u> day of <u>Feb</u> , 20 <u>15</u> .	Authorized	Signature) 30 2-25-15
This form and the assessment payment is due 60 days after for a period of not less than 6 years, the latest 2 years in	er the end of the fiscal year. Retain an easily accessible place.	the Working Copy of this form
Dates: Postmarked Received Review Calculations Docum Exceptions:	ved	
Calculations Docum	entation	Forward Copy
Exceptions:		Tornara Copy
Disposition of exceptions:		
Disposition of exceptions.		

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period

beginning January 1 , 20 14 and ending December 31 , 20 14 Eliminate cents £4,074,917 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030) 2b. Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above. (2) Net loss from principal transactions in securities in trading accounts. (3) Net loss from principal transactions in commodities in trading accounts. (4) Interest and dividend expense deducted in determining item 2a. (5) Net loss from management of or participation in the underwriting or distribution of securities. (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities. (7) Net loss from securities in investment accounts. Total additions 2c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate 34,747 accounts, and from transactions in security futures products. (2) Revenues from commodity transactions. (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions. (4) Reimbursements for postage in connection with proxy solicitation. (5) Net gain from securities in investment accounts. (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date. (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act). (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C): REP FEES 14,707 (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13. Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960). Enter the greater of line (i) or (ii) 49.454 Total deductions 4,025,463 2d. SIPC Net Operating Revenues 10,063.66 2e. General Assessment @ .0025 (to page 1, line 2.A.)